

**New Mexico Health Insurance Exchange**  
**Board Meeting Minutes**  
**Friday, 15 May 2015**  
**Presbyterian Healthcare Services Auditorium**  
**Albuquerque, NM**  
**10:00 a.m. to 2:30 p.m.**

**Board Members Present:**

- Dr. J.R. Damron, Chair
- Ms. Terriane Everhart
- Dr. J. Deane Waldman
- Dr. Martin Hickey
- Ms. Lisa Reid for Superintendent John Franchini
- Ms. Teresa Gomez
- Mr. Gabe Parra
- Ms. Patsy Romero, Treasurer
- Mr. Kurt Shipley
- Secretary Brent Earnest
- Mr. David Shaw
- Dr. Larry Leaming

**1. Call to Order – Dr. J.R. Damron, Chair**

The meeting was called to order at 10:01 a.m. Roll call was taken and a quorum was established.

**2. Approval of the Agenda – Dr. J.R. Damron, Chair**

**Motion:** Dr. J.R. Damron moved to approve the agenda.

**Second:** Mr. Gabe Parra.

The motion passed by voice vote.

**3. Approval of Minutes of the 31 March 2015 Board of Directors Meeting – Dr. J.R. Damron, Chair**

**Motion:** Ms. Patsy Romero moved to approve the agenda.

**Second:** Mr. Gabe Parra

The motion passed by voice vote.

**4. Chairman's Remarks - Dr. J.R. Damron, Chairman**

Dr. Damron made general announcements regarding the Presbyterian Healthcare Services building.

**5. CMS Update – Ms. Amy Dowd, CEO, and Ms. Mayra Alvarez**

Ms. Mayra Alvarez, Director of the State Exchange Group through Centers for Medicare and Medicaid Services (CMS), opened by giving thanks to the Board, the New Mexico Health Insurance Exchange (NMHIX) staff, and all the efforts that went into the Exchange. New Mexico operates as a State-Based Marketplace (SBM) using federal grants to enroll and qualify uninsured through Healthcare.gov.

CMS is currently developing regulations and standards for the Federal Platform Lease Proposal model. In order to meet the 2017 open enrollment period, CMS plans to release those regulations for public comment later in 2015 and finalize in early 2016. CMS is also prioritizing feedback requesting access to consumer data to improve outreach efforts; this involves amending their data sharing agreement and their privacy and security requirements.

CMS recognizes New Mexico as an SBM which utilizes the federal platform for certain services. Further, according to Secretary Burwell of the United States Department of Health and Human Services, the Exchange will retain this status regardless of the *King v Burwell* decision. Any repercussions of that decision that may arise will be clarified, and CMS will continue working with the Exchange to remain operational.

CMS is confident that the state exchanges are using Section 1311 grant funds properly. These funds are specifically for establishing the marketplace exchange, maintenance and operating functionality as part of design, development, and implementation. CMS is developing FAQs to ensure clear definitions of what is an allowed expense. These FAQs are targeted to roll out by end of May 2015.

Ms. Patsy Romero, Chair of the Finance Committee, posed concern about the unallocated grant funds in the 2015 proposed budget. The culture and population of New Mexico is rural, economically deprived, and difficult to reach outside of mass media. NMHIX Finance Committee is committed to responsible allocations of the funds and prepares a lean, sensible budget; however, the outreach and campaigning to New Mexicans requires face-to-face communication and is decidedly expensive. She asked for CMS flexibility in the budget review, assistance with where to assign the unallocated funds, and illumination on usage of Section 1311 funds so that NMHIX may fully utilize the grant money. Dr. J. Deane Waldman also inquired if the Section 1311 funds can be used for research on how people receive beWellNM messages, how it is interpreted, and how NMHIX can improve their messages to the population. Ms. Mayra Alvarez responded by agreeing that the establishment process isn't always complete for every marketplace. CMS will fully review all NMHIX requests to in order to support the marketplace in accordance with the intent of the law and CMS regulations.

#### **6. Matters from the CEO – Ms. Amy Dowd, CEO**

Ms. Amy Dowd provided the following updates:

There are three new NMHIX members: Miss Sable Buntin as contract Administrative Assistant; Ms. Veronica Reyes as Outreach Coordinator; and Mr. Jeffery Bustamante as Business Manager Office of the CEO.

The Exchange, the Finance, Native American, and Operations Committees have conducted Committee self-evaluations; the Marketing & Outreach and Executive Committees will conduct their self-evaluations at a future meeting; and, at the 2015 July beWellnm Board meeting, the Committee chairs will report the results of the self-evaluation to the Board.

A detailed review of all vendor contracts, including performance and invoicing, is part of on-going required audits. NMHIX staff has spent a significant amount of time on audits over the last several months.

Innovation Waivers, or Section 1332 Waivers, allow states to modify how they implement key elements of health reform, the Exchange, and the health insurance market. States may propose innovations and alternatives to: (1) Individual Mandate; (2) Employer Mandate; (3) Benefits and Subsidies; and (4) Exchanges and Qualified Health Plans (QHPs). The New Mexico Legislature has already introduced a memorial to begin the process of examining the option of applying for and implementing an innovation waiver. A workgroup has also been formed, in cooperation with the Office of Superintendent of Insurance, to begin exploring this option. The Exchange is represented in this workgroup. As more information is received on innovation waivers, it will be presented in future Board Meetings.

The items for follow-up listed in the March 31, 2015 meeting were:

- Stop building the individual marketplace technology system.
- Use the federal marketplace technology system for 2016 open enrollment and continue discussions about a lease option for 2017.
- Evaluate all Exchange contracts for necessary changes to reflect the decision on the individual technology solution.
- To present a modified budget for 2015 that reflects the decision on the individual technology solution and sets priorities for the future.

An outline of the Board Meeting was provided by illuminating the motions to be voted on. Specifically, these motions were pertaining to the 2015 modified budget, Small Business Health Options Program (SHOP) enhancements, and to Design, Development, and Implementation (DD&I).

NMHIX and CMS had several meetings to initiate a data transmission agreement to provide more information. Ms. Amy Dowd responded to questions concerning the level of data already received by clarifying that the newly requested data is more in-depth. The idea is to provide a clearer picture on reasons why someone may have dropped their insurance, cancelled renewal, or did not sign up when visiting an event.

- a. Ms. Yolanda Miles joined Ms. Amy Dowd to propose the Operations SHOP Enhancements. These enhancements include:
  - Project Management Services such as Procurement Assistance, SHOP Enhancement Oversight, Vendor Task Management, Individual Market Wind-down Support, Option 2 Migration & Support, Policies and Procedures, Assessment, Blueprint Update, Disaster Recovery/Business Continuity Plan Development
  - SHOP Enhancements: Stand-Alone Dental, Agent Proposal Workbench, and Web Broker Functionality
  - IV&V: CCIO required for SHOP enhancements & data reporting system
  - Data Reporting System: Requirements, design, & architecture, report development, ongoing support & maintenance, software and data storage

Ms. Patsy Romero expressed concerns over the projected budgetary estimations being too conservative. Ms. Amy Dowd responded by clarifying the estimations have been increased above projected costs to account for unexpected expenses. Dr. J.R. Damron commented that the request for proposals does not constitute immediate budget allocation. However, the Board agreed to address the following four (4) motions later in that day when more information can be presented to outline specifically what allocations are spent on programs:

**b. OSI/NMHIX MOU Amendment**

An Amendment was required to:

- Clarify the collaboration and consultation responsibilities of NMHIX and OSI
- Clarify OSI invoice and payment requirements

**Motion:** Mr. Gabe Parra requested a motion to approve the changes shown in the amended Office of the Superintendent of Insurance and NMHIX Memorandum of Understanding (MOU) thusly: the Board allocate \$825,000 of Design, Development, and Implementation (DD&I) into fiscal year 2015 budget, authorize the CEO to amend the Memorandum of Understanding (MOU) between the New Mexico Health Insurance Exchange and the New Mexico Office of the Superintendent of Insurance as presented today, including the annual not-to-exceed amounts of \$825,000 in 2015; \$600,000 in 2016; \$420,000 in 2017; \$300,000 in 2018; and \$300,00 in 2019.

**Second:** Mr. Kurt Shipley

**Discussion:** Secretary Brent Earnest questioned if this would be funded by DD&I funds or by Operations & Management (O&M). It will be the former. Also, Secretary Earnest inquired on what would cause the total amount. Ms. Lisa Reid responded that the biggest cost is staff, which includes salary, benefits, certification, and more. Ms. Reid went on to explain that these funds are also used for office space as well as support to assisters and brokers. Mr. Gabe Parra voiced support given that it was financed by DD&I funds. Dr. J. Deane Waldman asked if there will be ongoing costs, which Ms. Lisa Reid answered with yes.

The motion carried with eleven (11) voting Aye and one (1) voting Nay.

**Aye:** Dr. J.R. Damron, Ms. Terriane Everhart, Dr. J. Deane Waldman, Dr. Martin Hickey, Ms. Lisa Reid, Ms. Teresa Gomez, Mr. Gabe Parra, Ms. Patsy Romero, Mr. Kurt Shipley, Mr. David Shaw, Dr. Larry Leaming

**Nay:** Secretary Brent Earnest

**Absent:** Mr. Jason Sandel

**c. Marketing & Outreach Strategic Vision and Priorities for SHOP and Individual Market – Director David Shaw**

Linda Wedeen provided the following update:

The Marketing and Outreach Committee has strategized in key areas to focus on: awareness, education, enrollment, and retention. Based on the statistics gathered in OE 2015, Marketing & Outreach is proposing to refocus the PR, communications, and advertising to uninsured New Mexicans both on the internet and “on foot.” Educating the insured using internal, vendor, and stakeholder resources will increase insured’s value in the policy and coverage. By having BeWellNM.com as the go-to resource for consumer enrollment and education, the Exchange is aiming to improve the site with consumer decision tools, enhancing event calendar with registration module, upgrading web analytics, combining the NMHIX.com and BeWellNM.com site, installing CRM system, integrating “how to” modules, etc.

**Motion:** Mr. David Shaw requested a motion that the Board allocate \$4,902,150.13 in the 2015 budget for Marketing and Advertising; and, authorize the CEO to amend the K2MD contract by increasing not-to-exceed amount by an additional \$950,000, provided that the increase does not exceed the budgeted amount.

**Discussion:** Mr. Gabe Parra requested that the following language, “provided that the increase doesn't exceed the budgeted assessment,” be added to all appropriate upcoming motions

**Second:** Mr. Gabe Parra

The motion passed unanimously by voice vote.

**Motion:** Mr. David Shaw requested a motion that the Board allocate \$1,723,249.87 in the 2015 budget for Communications and Outreach, authorize the CEO amend The Garrity Group contract by increasing the not-to-exceed amount by an additional \$1,400,000, provided that the increase doesn't exceed the budgeted assessment.

**Second:** Dr. J. Deane Waldman

The motion passed unanimously by voice vote.

**Motion:** Mr. David Shaw requested a motion that the Board allocate \$1,807,578.81 in the 2015 budget for Website services and authorize the CEO to amend the BlueSpire Marketing contract by increasing the not-to-exceed amount by an additional \$1,500,000, provided that the increase doesn't exceed the budgeted assessment.

**Second:** Dr. Martin Hickey

The motion passed unanimously by voice vote.

**Motion:** Mr. David Shaw requested a motion that the Board allocate \$190,450 in the 2015 budget for Market Research and authorize the CEO to leave the Research & Polling contract not-to-exceed as \$444,595.

**Second:** Mr. Kurt Shipley

The motion passed unanimously by voice vote.

**Motion:** Mr. David Shaw requested a motion that the Board allocate \$1,527,456.07 in the 2015 budget for Outreach Partner services and authorize the CEO to amend the Waite & Company contract by increasing the not-to-exceed amount by an additional \$1,300,000, provided that the increase doesn't exceed the budgeted assessment.

**Second:** Dr. Martin Hickey

The motion passed unanimously by voice vote.

**Motion:** Mr. David Shaw requested a motion that the Board allocate \$1,419,738.25 in the 2015 budget for Enrollment Entity services, authorize the CEO to extend the existing Enrollment Entity Contract with the New Mexico Primary Care Association through December 31, 2015, and increase the not-to-exceed by an additional \$1,000,000, provided that the increase doesn't exceed the budgeted assessment.

**Second:** Ms. Patsy Romero

The motion passed unanimously by voice vote.

**Motion:** Mr. David Shaw requested a motion that the Board allocate \$100,000 in the 2015 budget for Hispanic outreach services and approve issuing a Request for Proposals for Hispanic Outreach services.

**Second:** Ms. Terriane Everhart

**Discussion:** Mr. Gabe Parra and Ms. Patsy Romero both requested a follow-up with this item. They both feel the \$100,000 is too low of a budget for Hispanic outreach. Ms. Linda Wedeen, Director of Marketing & Outreach, reassured the Board that this is pertaining to a specific program that was successful in the past with reaching out to more Hispanics for enrollment.

The motion passed unanimously by voice vote.

**Motion:** Dr. J. Deane Waldman requested a motion that the Board allocate \$2,133,333 in the 2015 budget for additional research needs and approve issuing a Request for Proposals for additional research activities.

**Second:** Dr. Larry Leaming

The motion passed with eleven (11) voting Aye and one (1) voting Nay.

**Aye:** Dr. J.R. Damron, Ms. Terriane Everhart, Dr. J. Deane Waldman, Dr. Martin Hickey, Ms. Lisa Reid, Ms. Teresa Gomez, Mr. Gabe Parra, Ms. Patsy Romero, Mr. Kurt Shipley, Secretary Brent Earnest, Dr. Larry Leaming

**Nay:** Mr. David Shaw

**Absent:** Mr. Jason Sandel

Mr. Scott Atole came forward to present the following details with regard to the Native American enrollment and outreach proposal through CY'15:

Native American Professional Parent Resources (NAPPR) is the current contractor for Native American outreach and enrolment. NMHIX recommends continuing work with NAPPR and establish an agreement to provide enrollment and outreach activities to Native American populations in New Mexico through December 31, 2015.

**Motion:** Ms. Teresa Gomez requested a motion that the Board allocate \$1,254,725 in the 2015 budget for Native American Enrollment and Outreach services, authorize the CEO to extend the existing contract with the Native American Professional Parent Resources through December 31, 2015, and increase the not to exceed by an additional \$419,725, provided that the increase doesn't exceed the budgeted assessment.

**Second:** Dr. J.R. Damron

The motion passed unanimously by voice vote.

**d. Financial sustainability plan update – Ms. Anita Schwing**

After reviewing NMHIX priorities for 2015 and 2016, beWellnm intends to submit a re-budget to CMS for approval to use federal grant funding to cover Exchange implementation costs in an amount up to \$38,832,303 leaving approximately an unallocated \$7.4 million.

Our proposal is to allocate the remaining funding to additional outreach and support our enrollment efforts to target specific populations, including those between 138% and 250% of FPL, Native Americans, Hispanics, SHOP and those in rural and frontier communities. This brings the new total to the following: previously proposed Design, Development and Implementation (DD&I) at \$35,338,058 plus the additional grant funds remaining (DD&I) of \$7,426,122 and M&O of \$4,745,139 totals \$47,509,319.

If CMS does not approve proposed DD&I spending as outlined in the modified 2015 budget as presented today, the staff would bring back a revised 2015 budget to the Board and funding to certain priorities would go under review:

- SHOP Enhancements
- Research & Analytics
- Data Reporting System
- Outreach & Marketing
- Project Management
- IV&V (Internal Verification & Validation)
- Individual Market Technology Solution wind-down

The Board recommended supplementing funding to data reporting come from the unallocated \$7.426 million. Further, the Board requested that the budget be revised for voting in the July board meeting. Finally, Mr. Kurt Shipley requested that a list of carriers who will be assessed be provided, preferably with an accompanying list that shows the New Mexico Medical Insurance Pool assessed providers. The other board members agreed that information would be helpful. Mr. Shipley also asked whether any issues with carriers who may have not been currently assessed would be fixed in the true-up process. Ms. Schwing confirmed.

**e. Discussion and possible action on revised fiscal year 2015 budget – Director Patsy Romero**

**Motion:** Mr. Gabe Parra requested a motion that the Board allocate \$1,900,000 in Design, Development and Implementation funds in the 2015 budget for project management services and authorize the BeWellnm team to issue a request for proposals for project management services, provided that the increase doesn't exceed the budgeted assessment.

**Second:** Ms. Patsy Romero

**Discussion:** Mr. Gabe Parra/Ms. Patsy Romero amends to add provided that the increase doesn't exceed the budgeted assessment.

The motion passed unanimously by voice vote.

**Motion:** Mr. Gabe Parra requested a motion that the Board allocate \$5,698,000 in Design, Development and Implementation funds in the 2015 budget for SHOP system enhancements, such enhancements will only be implemented with Board approval

**Second:** Mr. Kurt Shipley

The motion passed unanimously by voice vote.

**Motion:** Mr. Gabe Parra requested a motion that the Board allocate \$300,000 in Design, Development and Implementation funds in the 2015 budget for IV&V services and authorize the beWellnm team to issue a request for proposals for IV&V services

**Second:** Ms. Patsy Romero

The motion passed unanimously by voice vote.

**Motion:** Mr. Gabe Parra requested a motion that the Board allocate \$750,000 in Design, Development and Implementation funds in the 2015 budget for the development and implementation of a Data Reporting System and authorize the beWellnm team to issue a request for proposals for a Data Reporting System

**Second:** Ms. Lisa Reid

The motion passed unanimously by voice vote.

**Motion:** Ms. Patsy Romero requested a motion that the Board approve the modified fiscal year 2015 budget as presented today in an amount of \$47,509,319 which includes \$42,764,180 DD&I and \$4,745,139 of M&O.

**Second:** Mr. Kurt Shipley

A roll-call vote was taken and the motion was at a stalemate (6) voting Aye and five (6) voting Nay.

**Aye:** Dr. J. Deane Waldman, Dr. J.R. Damron, Dr. Martin Hickey, Ms. Lisa Reid, Ms. Teresa Gomez, Ms. Patsy Romero

**Nay:** Ms. Terriane Everhart, Mr. Gabe Parra, Secretary Brent Earnest, Mr. Kurt Shipley, Mr. David Shaw, Dr. Larry Leaming

**Absent:** Mr. Jason Sandel

**Discussion:** Secretary Brent Earnest and Patsy Romero suggested having the Committee refine the NMHIX staff's proposal to place the unallocated funds into where the most value will be found. Then the delegated Committee is to meet in accordance with the Open Meetings Act to finalise and put forth the budget to CMS. Legal Counsel Justin Miller advised that delegation to a Committee by the Board is unprecedented but allowable. Dr. Martin Hickey voiced concern over delegating to a Committee because of two reasons: the magnitude of the decision and importance of the entire Board of Directors to vote on such a matter, in part due to the composition of the Finance Committee.

**Motion:** Dr. Martin Hickey requested a motion that the board approve the modified fiscal year in order 2015 budget as presented today in an amount of \$47,509,319 which includes \$42,764,180 DD&I and \$4,745,139 of M&O to assure that every effort is made to enroll New Mexicans, especially those eligible for tax credits and cost sharing.

**Second:** Dr. J. Deane Waldman

**Further Discussion:** Secretary Brent Earnest pointed out that the motion itself does not change. There was strong concern that attempting to reallocate the remaining \$7.426 million without it being clearly necessary and defensible can potentially cause speculation of a bloated budget and may cause CMS to reject the budget review. Dr. Martin Hickey called the vote.

A roll-call vote for the original motion presented by Ms. Patsy Romero was taken and the original motion carried with seven (7) voting Aye and five (5) voting Nay.

**Aye:** Ms. Terriane Everhart, Dr. J. Deane Waldman, Dr. J.R. Damron, Dr. Martin Hickey, Ms. Lisa Reid, Ms. Teresa Gomez, Ms. Patsy Romero

**Nay:** Mr. Gabe Parra, Secretary Brent Earnest, Mr. Kurt Shipley, Mr. David Shaw, Dr. Larry Leaming

**Absent:** Mr. Jason Sandel

**Motion:** Ms. Patsy Romero requested a motion that the Board approve the staff to submit a re-budget to CMS in an amount of \$46,258,425 (2015: \$42,764,180, 2016: \$3,494,245).

**Second:** Dr. Martin Hickey

The motion passed by voice vote.

**Motion:** Ms. Patsy Romero requested a motion that if the grant re-budget request is not approved or modified by CMS the Board directs staff to bring a revised 2015 budget to the Board for approval.

**Second:** Dr. J. Deane Waldman

The motion passed by voice vote.

**Motion:** Ms. Patsy Romero requested a motion that the board authorize the staff to issue the Annual Assessment for 2015 in the amount of \$4,745,139.

**Second:** Ms. Lisa Reid

The motion passed by voice vote.

**Motion:** Dr. Martin Hickey requested that motion #1 be modified, so that if the re-budget request is in any way lowered by CMS the Board of Directors will take no formal action to pass a tax or assessment to cover the deficit.

**Second:** Ms. Patsy Romero

**Discussion:** After consideration, Ms. Patsy Romero requested to withdraw her second to the motion. Dr. J.R. Damron approved. Motion annulled.

**Note:** Secretary Brent Earnest left the Board Meeting at 2:40PM.

## 7. Matters from the Operations Committee - Director Gabe Parra

In the 31 March 2015 Board meeting, the Plan of Operation was to be reviewed by NMHIX and Office of Superintendent of Insurance (OSI) and then released for public comment. The comments were taken into consideration for further revisions prior to presenting to the Board at the next meeting. Highlights of public comments received:

- The NMHIX Board of Directors should not have the authority to approve or disapprove plans and rates; rather, OSI and CMS should continue to have this authority. This will ensure consistency, adherence with the ACA, and will not confuse carriers.
- Committees should include members from the disability and immigrant community. Designees from Native American Tribes should be included in the Native American Advisory Committee.
- NMHIX should consider a premium risk-sharing arrangement for small groups in New Mexico.

**Public Comment:** Mr. Dick Mason, Chair of the Healthcare for All Coalition and Chair of the NMHIX/beWellNM Stakeholder Advisory Committee, joined to present to the Board. Mr. Dick Mason expressed his judgement that the makeup of the Stakeholder Advisory Committee was not reflective of all stakeholders. Further, Mr. Mason urged the Board to adopt a Hispanic Advisory Committee, in the same vein as the Native American Advisory Committee.

The amendments based on OSI and Public comments are presented today for approval.

**Motion:** Gabe Parra requested a motion that the Board adopt the amendments to the New Mexico Health Insurance Exchange Plan of Operation as presented during the public comment period and including the modifications to Article XIV as discussed today.

**Second:** Mr. Kurt Shipley

Motion passed unanimously by voice vote.

The Records Retention Policy defines record retention and destruction protocol for NMHIX in accordance with state and federal law. Most records will be retained for a period of ten (10) years. The policy has been reviewed by CMS and by the Operations Committee.

**Motion:** Mr. Gabe Parra requested a motion that the Board approve the New Mexico Health Insurance Exchange Records Retention policy as presented today.

**Second:** Ms. Teresa Gomez

Motion passed unanimously by voice vote.

## 8. Matters from the Marketing & Outreach Committee

Per board request, Marketing and Outreach updates on these efforts will be presented at every board meeting.

- Seven (7) Outreach Partners held nearly 350 events throughout the state during Open Enrolment with nearly 1,100 in-person attendees.
- Outreach Partners worked with 300 local groups across 11+ counties in New Mexico.
- To reach people at home, (3) TeleTownHalls were held with more than 5,000 participants state-wide.
- Through surveys, completed postcards, requested call backs and more, 1,000+ New Mexicans engaged again with the Exchange through enrolment assistance (Enrolment Counsellors, Agents and Brokers).
- Through 14 Enrolment Entities, there were more than 250 Enrolment Counsellors available in 25 counties.
- During 2015 Open Enrolment, Enrolment Counsellors held more than 10,000 in-person appointments.
- TV and radio spots aired in 15 markets New Mexico markets. 104 print ads appeared in 17 publications state-wide. 95 outdoor and transit ads in 10 markets. 229,641 clicks from digital and online advertising.
- Through news releases, personalized email pitches and phone calls, beWellNM secured 1,320 local media placements throughout the state via print, broadcast and online news sources.

Per Plan of Operation, membership on Stakeholder Advisory Committee are to be appointed by the Chairman of the Board.

**Motion:** Mr. David Shaw requested a motion that the Board endorse the appointment by the Chairman of the Board of the members of the Stakeholder Advisory Committee as presented today and fill the remaining vacancies pursuant to Paragraph 5.1 of the Plan of Operation.

**Second:** Dr. J. Deane Waldman

Motion passed unanimously by voice vote.

## 9. Matters from the Native American Committee

NAPPR reported the following outreach, education, and enrollment statistics for April 1, 2015 through April 30, 2015:

NAPPR and its Subcontractors

- There were 5,037 outreach encounters
- There were 1,064 education encounters
- 252 scheduled appointments
- 266 completed appointments
- 92 were referred to Medicaid
- 78 were enrolled in QHPs

NAPPR Walk-In Center (Native and Non-Native Consumers)\*

- 142 completed appointments
- 37 were referred to Medicaid
- 39 were enrolled in QHPs

In accordance with nominations from the individual Tribes and Pueblos, Native American Advisory Committee list of Appointees were presented to the Chair of the Board for appointment pursuant to Paragraph 5.1 of the Plan of Operation.

**Motion:** Ms. Teresa Gomez requested a motion that the Board endorse the appointment by the Chairman of the Board of the members of the Native American Advisory Committee as presented today and fill the remaining vacancies pursuant to Paragraph 5.1 of the Plan of Operation.

**Second:** Mr. David Shaw

Motion passed unanimously by voice vote.

## 10. Matters from the Finance Committee

REDW met with Finance Committee and presented the Required Communications re:

- Responsibilities of Management in preparing financial statements; and
- Responsibilities of the Independent Auditors under Generally Accepted Audit Standards.

**Motion:** Ms. Patsy Romero requested a motion that the Board accept audit report as presented today.

**Second:** Mr. David Shaw

Motion passed unanimously by voice vote.

Legal Counsel Justin Miller explained that the Resolution on Dissolution of NMHIA is being revised to provide for the transfer of NMHIA assets at a time when it can be accomplished in compliance with audit recommendations, instead of on 12/31/14; and to clarify that there will be a final 2015 audit after the completion of statutory requirements related to assessments and reinsurance.

**Motion:** Mr. Kurt Shipley requested a motion, read by Legal Counsel Justin Miller, that the Board adopt revised Resolution No. 2015-002 updating the Process for the Dissolution of the New Mexico Health Insurance Alliance and a Plan of Distribution for Alliance Assets.

**Second:** Ms. Patsy Romero

Motion passed unanimously by voice vote.

## 11. Matters from the Office of the Superintendent of Insurance (OSI)

Ms. Lisa Reid spoke for Superintendent John Franchini in his absence. OSI is allowing carriers, as they have for the past 2 years, to adjust their rate submissions. A public comment page is expected to be added the week of May 17, 2015. The bulletin #2015-012 Extended Transition for Small Group Plans explained the large group plans being broken down into small group plans. The OSI has also allowed carriers to extend their group transitions, so that any plan renewed before December 31, 2016 can last for a full year.

## 12. Matters from New Mexico Human Service Department (HSD)

Secretary Brent Earnest had left the meeting, and no update was provided.

## 13. Matters from the New Mexico Medical Insurance Pool (NMMIP)

Mr. Gabe Parra provided update on NMMIP. NMMIP recently held a strategic retreat that discussed the high risk pool and how to best address their future. The NMMIP intends to have a complete depopulation in the next 3 years. Across that timeframe, the NMMIP is going to structure their products similar to what individuals will find on the Exchange.

#### **14. Other Board Business**

Ms. Amy Dowd provided update on revisions to the Code of Conduct Policy. She reported that each Committee has reviewed at the Committee level; and the document up for review today includes the suggested changes to the Policy.

**Motion:** Dr. J. Deane Waldman moves to adopt the revised New Mexico Health Insurance Exchange Code of Conduct Policy as presented today, 15 May 2015.

**Second:** Dr. Martin Hickey

Motion passed unanimously by voice vote.

#### **15. Public comment**

Joe Martinez with Health Action New Mexico handed out recommendations from 27 enrollment agents in Northern & Southern New Mexico. In Rio Arriba County, only 8.6% of the individuals eligible for an Exchange plan has been enrolled. In Socorro County 12% of the eligible population, in Truth or Consequences only 22 people. Mr. Martinez implored the Exchange to: spend more effort on looking at outreach regionally, improving population health literacy, accompanying Medicaid determiners with enrollment teams, have more coordination amongst all enrollment entities, and provide walk-in centers across New Mexico.

Barbara Webber with Health Action New Mexico commended the NMHIX for their effort in reducing the uninsured rate in New Mexico by a quarter over the last two years. Ms. Webber also asked for stronger consumer assistance moving forward.

#### **16. Next Board Meeting**

Dr. J.R. Damron advised that it is the will of the Chair and the Staff to have bimonthly Board Meetings, with committee meetings two weeks prior to the Board Meetings to promote consistency and ease of making accommodations.

#### **17. Adjournment**

**Motion:** Dr. J.R. Damron moved to adjourn the meeting.

**Second:** Dr. J. Deane Waldman

The meeting adjourned at 3:37 p.m.